# This is IIII

Welcome to HMS!

Your innovative partner for industrial communication

HMS products and brands

Quality and reliability at heart

Solid. Proven. Trusted.

Always close

Take off with HMS

Get connected!

## Welcome to HMS!

## This is what we do

We make sure industrial devices communicate. Our products and solutions connect business-critical applications such as robots, engines, drives, machines and systems to different industrial networks. We also allow these applications to be controlled and monitored remotely.

#### In short: We connect devices.

Welcome to read more about us and what we do!

Staffan Dahlström, CEO, HMS Industrial Networks

# Connecting devices around the world



Converting data between two different networks in a paper mill

Providing galvanic isolation between

two bus-systems in a wind turbine



Remote management of a cooling system in a building



Enabling communication within a test system for trucks



Connecting welding machines to industrial Ethernet



Enabling a steering system to communicate with a navigation system



Allowing pumps to communicate with a Programmable Logic Controller (PLC)



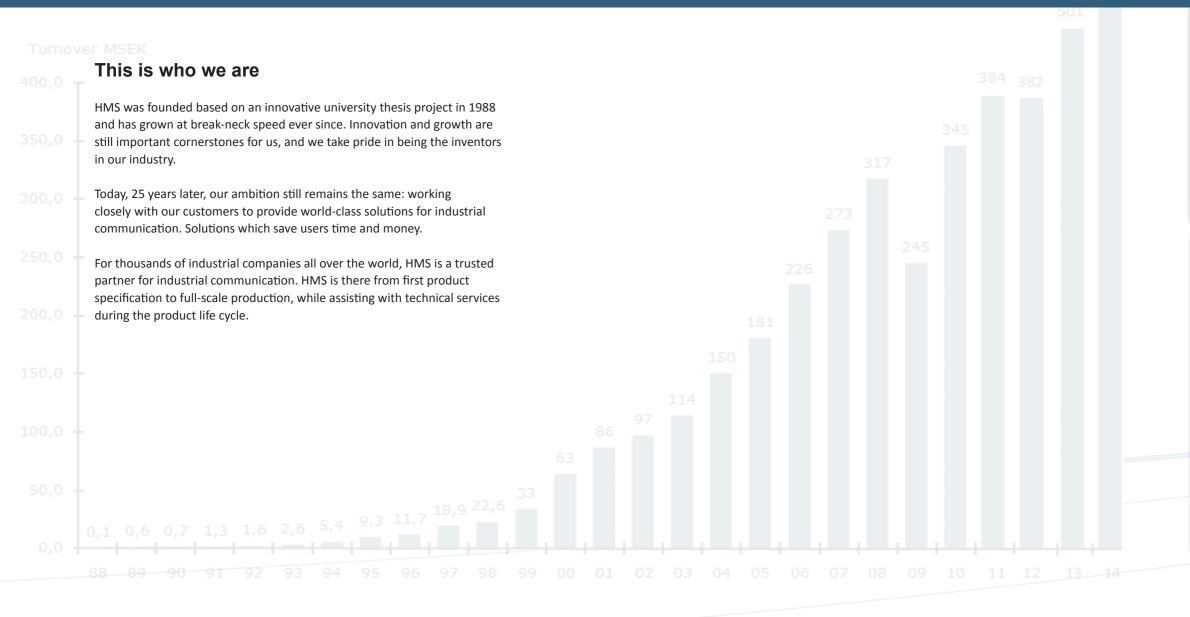
Enabling robots to communicate on a fieldbus network



Remote test start of a power generator

Connecting Devices<sup>™</sup>

# Your innovative partner for industrial communication











## HMS products and brands

#### Our brands



Anybus gateways and embedded interfaces connect automation devices such as drives, robot controllers and PLCs to any industrial network. This opens up new networking possibilities and widens the market for device manufacturers and system integrators and substantially reduces the total cost for network connectivity.



IXXAT solutions are especially tailored for communication within machines, safety systems and the automotive sector. The IXXAT offering includes both products and services needed to solve advanced communication tasks during test and real time operation.



Netbiter is a complete solution for remote management enabling remote access, supervision and control of field equipment via the web. The effects are substantially lower maintenance costs, less travelling, and better control.

























































































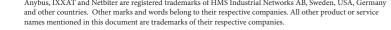












# Quality and reliability at heart

## These things just have to work

HMS products handle business-critical data that keeps production lines, factories, telecommunications and industrial machinery running. This puts high demands on quality and reliability.

Quality has always been at the heart of the HMS offering and everything we do, from product development and manufacturing to customer service.

According to our customer surveys, it is the high quality and the longevity that customers appreciate most about our solutions. This solid quality enables us to offer unique services such as free technical support and long product guarantees.

"We work according to the ISO 9001:2008 quality system which fits well with the process-oriented organization at HMS.

HMS has been successfully audited by leading automation companies such as ABB, Bosch, Motoman Robotics, Siemens, Schneider Electric and Rockwell Automation. These types of audits cover everything from product quality, delivery performance, general partnership, reaction time, logistics and technical support.

SP Certified ISO 9001 We currently have an on-time delivery rate above 98%. Field returns are less than 0,02%. These are good numbers, but we always aim to improve."

Katarina Lekander Quality Manager



## Solid. Proven. Trusted.

## Millions of devices can't be wrong

Today, millions of industrial devices are connected via HMS products. This makes us the world's number one choice for industrial communication.

We know our solutions solve important problems for our customers. But don't take our word for it. Listen to what our customers have to say.

"We wanted something that was solid and easy to use. The Anybus Communicator was just that."

Thomas Holmquist, Berg Propulsion, Sweden



With the IXXAT CANblue II, we are able to get data faster and easier than before and it has certainly helped our racing team to get quicker and easier diagnostics.

Thilo Becker
Speeding Scientists Siegen
Germany



"With the Anybus CompactCom, we get access to other networks which means our pressure controllers have worldwide communication connectivity capabilities".

Thomas Grebenz, VAT Vakuumventile, Switzerland



"I now have a hard time seeing even one of our systems operating without the use of a Netbiter remote management system."

Carl Steffen VRTX Technologies USA





 ${\it Many of the world's largest industrial companies use HMS technology} for industrial communication.$ 

# Always close

## All business is local

We believe in being close to our customers and this requires local presence. With offices in ten countries and distributors in more than 50, we make sure you always get qualified assistance in local language related to sales or technical support.

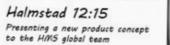
HMS local offices can be found in Karlsruhe, Weingarten, Chicago, Boston, Shin-Yokohama, Copenhagen, Beijing, Milan, Coventry, and Pune.

At HMS GmbH in Karlsruhe we market, sell and support HMS products to customers and partners in Central Europe. We are a team of about 30 people who work closely with our customers supported by the head office in Halmstad.

Karlsruhe also houses a solution center which develops customer-specific solutions.

Michael Volz, General Manager, HMS Germany







On the way to a customer meeting



Coventry 17:00
Installing network connectivity
for medical equipment



Milan 11:45
Technical support with a system integrator





Boston 07:52
Meeting with customer to discuss
product customization



Karlsruhe 09:09
On a train to a telecom conference



Copenhagen 13:05
Walking to meet a new
system integrator



Pune 16:10
Discussing how to connect a product to EtherNet/IP



Tokyo 16:40
Preparations for an industrial tradeshow

## Take off with HMS

## Boost your business by partnering with us

With HMS, you have a modern, innovative and responsive partner for industrial communication to rely on throughout your products' lifecycles. Many of the world's leading experts on industrial networking work at HMS and with 25% of the staff at the Research & Development Department, you can be assured to always get the latest state-of-the-art communication technology.

As your communication partner, we offer free technical support and training when implementing our communication solutions.

The results? Sustainable solutions with easy implementation and fast time to market, all adding up to save you time and money.

Our customers want to focus on building their own products and solutions rather than dealing with network connectivity and remote management.

With HMS as their communication partner, they can focus on their core business and save a lot of time, money and resources.

Jerry Zhao, General Manager, HMS China



Get connected!





HMS Industrial Networks is the leading independent supplier of products for industrial communication. HMS develops and manufactures solutions for connecting automation devices and systems to industrial networks under the Netbiter, Anybus and IXXAT brands.

Development and manufacturing take place in Halmstad, Sweden and Weingarten, Germany. Local sales and technical services are handled by HMS offices in China, Denmark, France, Germany, Italy, India, Sweden, Japan, UK and USA as well as by distributors in more than 50 countries.

HMS is listed on NASDAQ-OMX in the category Information Technology.

#### www.hms.se

www.anybus.com www.ixxat.com www.netbiter.com